

Geschäftsanbahnungsreise Netherlands Cybersecurity and Civil Security Technologies Program 10. May 2023 / Status 13.04.2023

Date	Time	Event information
Wednesday, 10. May 2023 Location: Security Delta HSD Address: Wilhelmina van Pruisenweg 104 2595 AN Den Haag Presentation and Networking Event Moderation: Dimitri Hehanussa Business Development Manager, TNO Joeri Glastra Innovation Liaison, Security Delta (HSD) psps business abroad	8.30	Registration at Security Delta HSD / Registration desk
	9.00 – 9.15	Start of the Presentation and networking event at Security Delta HSD
		Introduction
		Greeting word Christian Landsmann Representative of the Department of Defense and Security Industry from the Federal Ministry for Economic Affairs and Climate Action
	9.15 – 9.45	First presentations of German companies SoSafe, LocateRisk, Bite, DriveLock
	9.45 – 10.10	Keynote 1: Germany, Cybersecurity sector at a glance Willem Bulthuis CEO WBX Ventures Topic: Comparison of cybersecurity in Germany on an international level? Industry network in Germany, most important associations and platforms? Focus areas cybersecurity in the different federal states? Current challenges in Germany, can Germany solve these problems alone, where do they need support and why? Q&A
	10.10 – 10.35	Keynote 2: The Netherlands, Industry perspective Liesbeth Holterman Strategy Advisor, Cyberveilig Nederland Topic: What are the challenges from the industry's point of view? What are the top 5 problems for implementation? What are strong solutions offered by the Dutch market, where is foreign help necessary? Who should be addressed in SMEs for solutions? Q&A
	10.35 – 11.00	Coffee Break
	11.00 – 11.30	Panel discussion TNO, Northwave Security, Deloitte, Rabobank
	11.30 – 12.00	Keynote 3: The Netherlands, Governmental perspective Hester Somsen (to be confirmed) Deputy National Coordinator for Security and Counterterrorism and Director Cyber Security and State Threats. Topic: What are the current challenges in the public sector? In which vital sectors are the biggest threats? What are the opportunities in the public sector? How can organizations get in touch with the public sector? How are projects distributed, is there competitive bidding? Q&A
	12.00 – 12.25	Second presentations of German companies Alpha Strike Labs, ECOS Technology, Bayoosoft
	12.25 – 12.45	Keynote 4: The Netherlands, Insurance perspective Wouter Goudswaard Chief Commercial Officer, Eye Security Topic: How do cybersecurity insurances operate in the Netherlands? Is a cybersecurity insurance compulsory? What must be fulfilled by companies to obtain insurance? At which moment does an insurance involve cybersecurity developers? Is there an assessment of the policyholders?

Organizer:

How does the market develop, how many policyholders are there, are there any specific trends in insurances or sectors?

12.45 – 13.10

Third presentations of German companies

Rohde & Schwarz, Edgeless Systems, Cyber Resilience Solutions

13.10

Q&A and Closing word

13.15 – 15.30

Lunchbreak and Networking: Speed dating and pre-arranged matchmaking meetings

Organizer: